



## MAXIMIZING THE VALUE OF YOUR COMPUTERIZED MAINTENANCE MANAGEMENT SYSTEM (CMMS)

GAIN MAXIMUM VALUE FROM YOUR CURRENT OR FUTURE CMMS SYSTEM

### On-Site Training Opportunities

*Put TMEII's expertise in maintenance and reliability training to work in your organization*

*TMEII is a results-oriented resource and provider of maintenance and reliability initiatives. You can benefit from our experience of presenting hundreds of on-site training and consulting sessions for large and small companies world-wide.*

Contact Pete Peters at  
919-270-1173 or

[Pete@PRIDE-in-Maintenance.com](mailto:Pete@PRIDE-in-Maintenance.com) for more information!



### 100% Guarantee

*A complete refund is provided if you cannot achieve a 10 to 1 return on investment from this training.*

*Ralph W. Peters*  
President, TMEII

### Why you should attend this TrueWorkShop™:

The power from today's CMMS to improve maintenance processes is often limited after the actual purchase and installation. Almost *all* organizations can gain greater value from their existing CMMS. The effective use of CMMS can improve profit and customer-centered maintenance support to their entire operation. Many surveys show only about **30%** of CMMS functionality is actually being utilized.

The Maintenance Excellence Institute International (TMEII) has helped hundreds of small, medium and large operations improve maintenance best practices. Our experience shows that with over 90% we discovered opportunities which could greatly improve use of existing CMMS functionality. We understand in-house maintenance operations and know how to manage contract maintenance providers. Both must achieve maximum craft productivity of a scarce resource - **craft labor**.

The primary purpose of this TrueWorkShop™ is to help you improve your existing CMMS regardless of the vendor. Whether you are using SAP, MAXIMO, or any of the many systems available, this workshop is universally applicable to all types of maintenance operations and all "makes and models" of CMMS systems.

This is an intensive 2-day TrueWorkShop™ to help you improve all six maintenance resources: People, Physical Assets, Technical Skill Resources, Parts/Materials, the Hidden Assets of Team work and Information Resources. Your active participation will bring you and your organization a true Return on Maintenance Investment (ROMI) gaining maximum value from this essential IT investment.

## Even in Good Economic Times Maintenance is Forever!

### TMEII CONTACTS:

Pete at 919-270-1173 ([Pete@PRIDE-in-Maintenance.com](mailto:Pete@PRIDE-in-Maintenance.com)) or  
Anne at 919-896-5368 ([Anne@PRIDE-in-Maintenance.com](mailto:Anne@PRIDE-in-Maintenance.com))  
to coordinate a custom in-house session.

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*TMEII has helped with the installation and re-implementation of CMMS' however we do not sell nor endorse specific CMMS systems. It is our goal for you to get the best possible value from the CMMS you are planning to install or now have in place.*

## This TrueWorkShop™...

Is specifically tailored for manufacturing plant maintenance, pure facilities maintenance, and healthcare operations for improving the utilization of a CMMS in both the public and private sectors. The principles and techniques easily apply to fleet management operations. Results for your operation may be either a strategic, tactical and operational plan of action, or many "Do It Now" actions for improving your CMMS and other best practices.

## Pre-Workshop Work and Exercises

The first step is a pre-workshop exercise where all participants are asked to:

1. Conduct a self-assessment of your existing CMMS with [The CMMS Benchmarking System](#) in easy to use Excel format. This exercise allows you to rank your current installation and identify specific improvement needs.
2. Optional: Conduct a self-assessment of current maintenance practices prior to the actual workshop start date. Our [Scoreboard for Maintenance Excellence](#) is provided in easy to use Excel format and allows you to define where you are with your current maintenance practices.

During the workshop, we will review your current challenges with CMMS and with existing maintenance practices. We will help you define how to improve use of your CMMS and to achieve measurable improvements within maintenance.

## Gain an Understanding of the Value of Maintenance

Regardless of the type of operation, Top Leaders must understand the "true value of maintenance."

Maintenance Leaders must develop and nurture an organizational culture that clearly supports long-term continuous maintenance improvement.

[Training for Maintenance Excellence](#) supports our belief in the basics and building upon basic best practices as the foundation for advanced maintenance practices that achieve reliability and maintenance excellence.

## Take An Important First Step:

This training process, like our book, is for the public and private sector. It will help provide important steps toward improving the maintenance process and the business of maintenance in your operation

## Who Should Attend:

This [TrueWorkShop™](#) is a valuable professional development opportunity for a wide range of individuals involved with maintenance. While focused on improving an existing CMMS, it will be extremely useful anyone who is either upgrading or implementing a CMMS for the first time. You will find this [TrueWorkShop™](#) extremely valuable and will help you integrate contractor work into CMMS in order to gain maximum value from expensive contract labor resources.

- Managing Contract Maintenance Operations
- IT Staff Members / System's Administrators
- Maintenance Managers
- Maintenance Supervisors
- Storeroom Supervisors
- Planners

**If results from this TrueWorkShop™ do not provide at least a 10-to-1 Return-on-Investment, to cover your time and training costs, you will receive a complete refund.**

*Ralph W. Peters*  
Founder-President-Coach for TMEII

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On-site TrueWorkShops™ are customized to meet your specific goals and objectives. Below is a sample outline which can be modified as needed to ensure the results you are looking for.

## TrueWorkShop™ Deliverables and Topics

Active participation will prepare you to effectively apply what you learn or to help reinforce your needs to Top Leaders. This workshop will lead you to improving best practices, craft productivity and continuous reliability improvement via better use of a CMMS. Workshop topics that will include:

### Day One:

- Introductions and Workshop Objectives
- CMMS: A Maintenance Business System for Profit and Customer-Centered Results
- How to Improve Operations Culture & PRIDE-in-Maintenance for CMMS Acceptance
- Return on CMMS Investment: Show Me the Money and Improved Customer Service!
- CMMS Success Stories and Case Studies
- **Practical Exercise:** *Review of Participant's CMMS Benchmarking System Results*
- Improving Existing CMMS Databases
  - Physical Assets
  - MRO Parts/Material
  - PM/PdM Procedures
  - Standard Job Plans and Others
- **Practical Exercise:** *Review Scoreboard Results and Define Priority of Best Practice Needs*
- Understanding the Key Maintenance Best Practices Needed and That Effective CMMS Must Support
  - Storeroom & MRO Materials Management, Planning, Estimating & Scheduling, Work Management, PM & PdM
  - RCM & Continuous Reliability Improvement

### Day Two:

- **Practical Exercise:** *Review Prioritized Best Practice Needs of Participants*
- How CMMS Can Improve:
  - Work Management and Control
  - Planning and Scheduling
  - Inventory and MRO Materials Management
  - Budget and Cost Control
  - Preventive/Predictive Maintenance and Reliability
- Working Smarter so CMMS Works for You
- CMMS Functionality Evaluation: Determining the Things Your CMMS Needs to Do
- **Practical Exercise:** *Developing a Plan of Action to Increase Value of Your CMMS*
- Achieving and Validating Results with Your Maintenance Excellence Index
- Continuous Reliability Improvement: Going Well Beyond TPM and RCM to Improve All Six Maintenance Resources
- **TrueWorkShop™** Summary & Presentation of Attendee Plan of Actions to Improve CMMS within their organizations

## Why Training for Maintenance Excellence?

We will give you the firepower and knowledge needed to reinforce your current maintenance needs to the Top Leaders in your organization. We will help you be “the maintenance messenger” to get action from Top Leaders. And, we can personally help you make a difference in the total operations success of your organization after you attend this event! Top Leaders must clearly understand your needs and the consequences of gambling with maintenance costs.

Successful implementation of today's best practices requires changes in philosophies, attitudes and the application of technical knowledge. Our Training for Maintenance Excellence Service is a very essential element of our approach to providing both [Maintenance Excellence Services](#) and [Operational Services](#). We recognize the importance of maintenance during the pursuit of world-class status. The [Training for Maintenance Excellence](#) suite of offerings focuses on creating awareness and the internal understanding that maintenance must be managed and led with a profit & customer-centered approach. Training from TMEII can provide a measurable return on investment to justify your training dollars.

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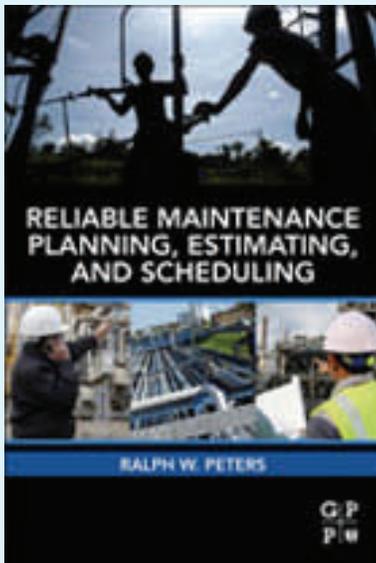
## Your Instructor and Coach



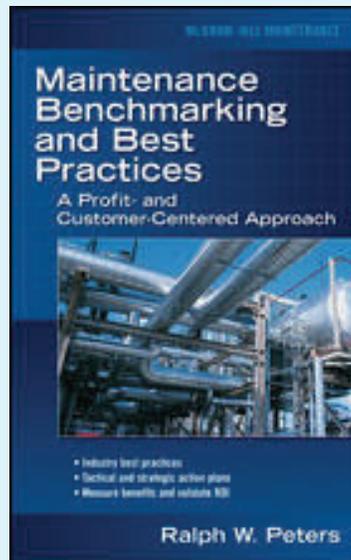
**Ralph W. (Pete) Peters** the Founder/President of The Maintenance Excellence Institute International is your primary instructor. His experience of over 40 years has included being a manufacturing plant manager at two sites; director of facilities management. He has had extensive maintenance experience within the US Army beginning in Vietnam (1970) and with the US Army Corps of Engineers building what is now called, the National Highway. He consults and provides maintenance best practice training in over 30 countries, written maintenance chapters in four books as well as a book on *Maximizing the Value of Your CMMS*. In 2006, he wrote and published *Maintenance Benchmarking & Best Practices* for McGraw-Hill's professional book division. In 2015 he completed Reliable Maintenance Planning, Estimating and Scheduling for Elsevier's Gulf Publishing Division. Pete's positive approach and his experience from consulting, allows him to be an excellent coach for today's top leaders, maintenance leaders and craft leaders. His worldwide **PRIDE-in-Maintenance** initiative will be highlighted in his next book with key topics from this universal book included in all of his worldwide **TrueWorkShops™**.

## Extensive Knowledge base of References to Take Home:

This workshop is based on Pete's two books:



*Reliable Maintenance Planning, Estimating and Scheduling*



*Maintenance Benchmarking and Best Practices*

TMEII provides more electronic references for all TrueWorkShops™ than any other series of courses now being offered from around the world.

Each attendee will receive e-book copies of these two major books plus many, many more valuable topic references on CD. The electronic versions are included to allow easy application and duplication of all course materials. Attendees receive all PowerPoint's used and "one of the largest Maintenance, Reliability and MRO Materials Management Glossary" currently available.

TMEII believes in providing each attendee an extensive knowledge base to support professional development well beyond actual class time.

## Training is Not Over When it's Over!

Your company will benefit most if you attend with a 3 or 4 person company team which will work together. You return to your organization with the new knowledge and team support for PM and PdM along with your new plans for reliability and maintenance excellence. We invite your Top Leaders, Maintenance Leaders and Craft Leaders to attend as a team. The workshop **"is definitely not over when it's over."** **Yogi Berra once said, "It ain't over until it's over!"**

Your session is definitely not over when it's over! Following completion of this **TrueWorkShop™** a personalized follow-up will be scheduled for each attending organization. Our one-on-one coaching is to help you apply the key topics and to implement your plan of action. Implementation is your key to results and we want to help you make that happen!



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