



Maximizing the Value from Contracted Maintenance Services

On-Site Training Opportunities

Put TMEII's expertise in maintenance and reliability training to work in your organization

TMEII is a results-oriented resource and provider of maintenance and reliability initiatives. You can benefit from our experience of presenting hundreds of on-site training and consulting sessions for large and small companies world-wide.

Contact Pete Peters at 919-270-1173 or Pete@PRIDE-in-Maintenance.com for more information!



100% Guarantee

A complete refund is provided if you cannot achieve a 10 to 1 return on investment from this training.

Ralph W. Peters
President, TMEII

Out-House Maintenance versus In-House Maintenance:

Who Will Win?

Is contract maintenance the best value as compared to in-house maintenance?

Are your practices supporting maintenance contractors with a total team effort?

Are you truly measuring performance and getting maximum productivity from contractors?

This TrueWorkShop™ Answers These Important Questions and Much More

This is a **TrueWorkShop™** to help both maintenance contractors and those who manage contract maintenance. Both sides will benefit. Pete Peters, your instructor/coach, has seen the good, bad and really ugly side of contract maintenance. "You cannot assume contractors bring best practices as part of the deal." This **TrueWorkShop™** was developed as result of consulting projects where contractors were not customer-centered and the organizational managers of contractors were not getting maximum value. As more and more maintenance leaders become *victims of outsourcing* there is a desperate need for this important topic. This **TrueWorkShop™** is about building a strong team with contractors while holding them more accountable for cost, productivity and customer-service.

TMEII CONTACTS:

Pete at 919-270-1173 (Pete@PRIDE-in-Maintenance.com) or Anne at 919-896-5368 (Anne@PRIDE-in-Maintenance.com) to coordinate a custom in-house session.

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What is a TrueWorkShop™?

The Maintenance Excellence Institute believes principles and practices covered in this training can be taken back and put into practices for a true return on investment. A **TrueWorkShop™** requires active participation and work. There is pre-course work and extensive practical exercises on key topics, extensive idea sharing and instructor's case studies from over 300 plant and facility sites. We also provide each attendee with today's most comprehensive benchmarking tool; The Scoreboard for Maintenance Excellence to complete prior to start date. Your final task will be developing a plan of action for applying back within your organization.

Benefits and Value

We personally guarantee this TrueWorkShop™! We will help bring to you the firepower and knowledge you need to reinforce your current maintenance needs! We will help you be the true leader of a contracted work force or to be a better manager of contractors. We can personally help you make a difference in the total operations success of your organization by attending this event! Top Leaders must clearly understand the consequences of gambling with contractor maintenance costs.

Who Should Attend:

- Engineering and Maintenance Managers
- Maintenance Managers (Contractors Too)
- Maintenance Supervisors/Foremen
- Maintenance Planners/Coordinators
- Future Supervisors/Foremen
- Maintenance Engineers
- Plant Engineers
- Plant Directors
- Facility Managers/Property Managers
- Maintenance Storeroom Managers

Understanding the Value of Maintenance

Regardless of the type of operation, Top Leaders must understand the "true value of maintenance." Maintenance Leaders must develop and nurture an organizational culture that clearly supports long-term continuous maintenance improvement.

[Training for Maintenance Excellence](#) supports our belief in the basics and building upon basic best practices as the foundation for advanced maintenance practices that achieve reliability and maintenance excellence.

Even in Good Economic Times Maintenance is Forever!

Effective Maintenance Leadership for improving Craft Productivity:

Topics and Deliverables

This work shop covers topics listed below and provides three very important deliverables all in easy to use Excel format.

1. **The Scoreboard for Maintenance Excellence** (Enables each attendee to benchmark their current operation against today's best practices)
2. **The CMMS Benchmarking System** (benchmarking to gain maximum value from your CMMS)
3. **The Maintenance Excellence Index** (A powerful measurement process to validate shop level and craft productivity improvements)

Take An Important First Step:

This training process, like our book, is for the public and private sector. It will help provide important steps toward improving the maintenance process and the business of maintenance in your operation

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Maximizing the Value from Contracted Maintenance Services

Day One:

Maximize the Value from Contracted Maintenance Services: Key Topics

- Introductions and Participants Share Their Top 5 Areas for Improvement
- Today's Maintenance Challenge of Managing Contractors
- Maintenance Around the World: Contract Maintenance Growing Rapidly
- Why This TrueWorkShop Helps Contractors Just as Much as Your Operation
- Ensure that Basic Best Practices Are in Place to Support Contractors
- Understanding Productivity: Craft Productivity (OCE) versus Asset Productivity (OEE)
- Using The Scoreboard for Maintenance Excellence To Define "Where You Are Now"

In-House Maintenance Organization to Support Contractors

- Building and Leading an Effective Team: In-house Plus Contractors
- Role of the Maintenance Leader and Contractor Staff
- Role of Planning/Scheduling
- Role of MRO Storeroom and Purchasing
- Role of Preventive/Predictive Maintenance

Important Maintenance Best Practices We Must Still Consider with Contractors

- Making Reliability Centered Maintenance (RCM) Work for You
- Strategies for Total Productive Maintenance (TPM)
- Predictive and Condition Based Maintenance
- Why Risk Based Maintenance (RBM) Must be Included
- Maximize the Value of Your CMMS
- Using the CMMS Benchmarking System (SIDERAR Case Study on SAP)

Maintenance Planning and Estimating

- Benefits and Tools for Effective Maintenance Planning for Contractors
- Key Areas for Managing Maintenance Budgets
- Defining Backlogs and Your Total Maintenance Requirements
- Estimating Methods: We Must Measure Contractor Productivity
- Using The ACE Team Process for Quality and Reliable Planning Times

Day Two:

Managing and Leading the Maintenance Staff

- Effective Scheduling Methods and Work Execution & Monitoring
- Emergency Maintenance: Handling the Unexpected with Contractors
- How to Measure and Improve Contractor Craft Productivity
- On-the-Job Training and Craft Skills Development: Are Contractors Qualified?

Controlling Maintenance Work and Contractor Performance

- Developing Key Performance Indicators for Contractors
- Your Maintenance Excellence Index
- Validating True Return on Investments for Maintenance Best Practices
- Key Elements of an Effective Maintenance Contract
- Key Criterion for Contractor Selection
- Improving Contractor Performance: Ten Key Steps

Continuous Reliability Improvement in Maintenance

- Continuous Reliability Improvement of All Maintenance Resources
- How to Successfully Audit a Maintenance Organization with Contractors
- Developing your Plan for Reliability and Maintenance Excellence
- Presentation of Participant Improvement Plans
- Summary and Presentation of Certificate

We Personally Guarantee This TrueWorkShop™!

We will give you the firepower and knowledge needed to implement a successful PM program, to use the Predictive Maintenance and Conditioned-Based maintenance technologies that apply to your operation. We will reinforce your current maintenance needs to the top leaders in your organization. We will help you be "the maintenance messenger" to get action from Top Leaders.

We can personally help you make a difference in the total operations success of your organization after you attend this event! Top Leaders must clearly understand your needs and the consequences of gambling with maintenance costs and a bad PM and PdM program.

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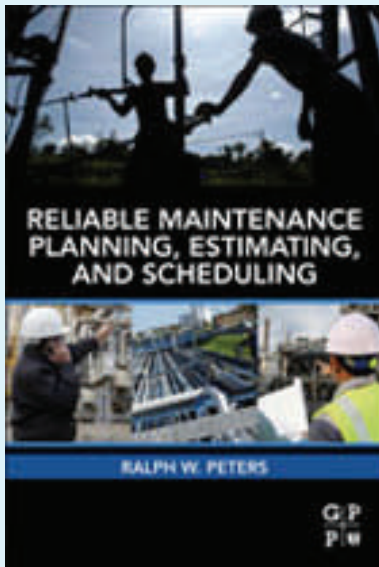
Your Instructor and Coach



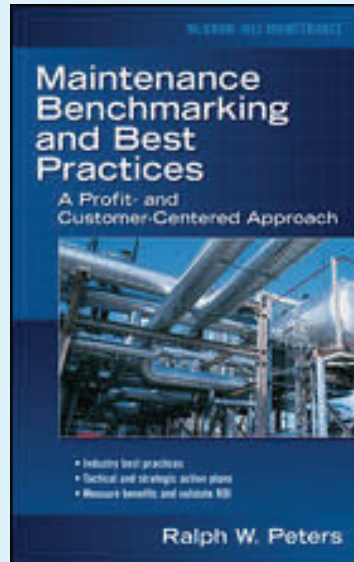
Ralph W. (Pete) Peters the Founder/President of The Maintenance Excellence Institute International is your primary instructor. His experience of over 40 years has included being a manufacturing plant manager at two sites; director of facilities management. He has had extensive maintenance experience within the US Army beginning in Vietnam (1970) and with the US Army Corps of Engineers building what is now called, the National Highway. He consults and provides maintenance best practice training in over 30 countries, written maintenance chapters in four books as well as a book on *Maximizing the Value of Your CMMS*. In 2006, he wrote and published *Maintenance Benchmarking & Best Practices* for McGraw-Hill's professional book division. In 2015 he completed Reliable Maintenance Planning, Estimating and Scheduling for Elsevier's Gulf Publishing Division. Pete's positive approach and his experience from consulting, allows him to be an excellent coach for today's top leaders, maintenance leaders and craft leaders. His worldwide **PRIDE-in-Maintenance** initiative will be highlighted in his next book with key topics from this universal book included in all of his worldwide **TrueWorkShops™**.

Extensive Knowledge base of References to Take Home:

This workshop is based on Pete's two books:



Reliable Maintenance Planning, Estimating and Scheduling



Maintenance Benchmarking and Best Practices

TMEII provides more electronic references for all TrueWorkShops™ than any other series of courses now being offered from around the world.

Each attendee will receive e-book copies of these two major books plus many, many more valuable topic references on CD. The electronic versions are included to allow easy application and duplication of all course materials. Attendees receive all PowerPoint's used and "one of the largest Maintenance, Reliability and MRO Materials Management Glossary" currently available.

TMEII believes in providing each attendee an extensive knowledge base to support professional development well beyond actual class time.

Training is Not Over When it's Over!

Your company will benefit most if you attend with a 3 or 4 person company team which will work together. You return to your organization with the new knowledge and team support for PM and PdM along with your new plans for reliability and maintenance excellence. We invite your Top Leaders, Maintenance Leaders and Craft Leaders to attend as a team. The workshop **"is definitely not over when it's over."** **Yogi Berra once said, "It ain't over until it's over!"**

Your session is **definitely not over when it's over!** Following completion of this **TrueWorkShop™** a personalized follow-up will be scheduled for each attending organization. Our one-on-one coaching is to help you apply the key topics and to implement your plan of action. Implementation is your key to results and we want to help you make that happen!



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